## Pathway to Bachelor of Science in Marketing From Associate of Science Degree in Business Administration



## MAJOR REQUIREMENTS

| Required Core (RQ 3204) |  | CR | Equivalent |
| :---: | :---: | :---: | :---: |
| Acct 0115 | Accounting Principles 1 | 3 | ACC 150 |
| Bus 0100 | Introduction to Business | 1 | ACP 100 |
| Bus 0350 | Micro-Computer Appl | 3 | CIT 100 |
| Fin 0300 | Principles of Finance | 3 |  |
| IS 0400 | Intro to Information Systems | 3 |  |
| Mgmt 0500 | Principles of Management | 3 | BUS 125 |
| Bus 1540 | Ethics \& Leadership | 3 |  |
| Mrkt 0600** | Principles of Marketing | 3 | BUS 230 |
| Required a | UPJ | 9 |  |


| Marketing Requirements (RQ 3205) | CR | Equivalent |
| :--- | :---: | :---: |
| Mrkt $1600 \quad$ Consumer Behavior | 3 |  |
| Mrkt $1610 \quad$ Marketing Research | 3 |  |
| Mrkt $1620 \quad$ Marketing Tools/Analytics | 3 |  |
| Mrkt $1690 \quad$ Marketing Management | 3 |  |
| Required at UPJ | $\mathbf{1 2}$ |  |


| Marketing Electives (RQ 3206) |  |  |  |
| :---: | :---: | :---: | :---: |
| Select 12 credits of the following courses |  | CR | Equivalent |
| Commrc 1133 | Integrated Marketing Comm | 3 |  |
| Commrc 1144 | Visual Communication | 3 |  |
| IS 1410 | Database Management Systems | 3 |  |
| IS 1415 | Web Development | 3 |  |
| IS 1412 | Graphic Design | 3 |  |
| Journl 1144 | Public Relations | 3 |  |
| Mrkt 1630 | Integrated Digital Mktg | 3 |  |
| Mrkt 1635 | Social Media War Room | 3 |  |
| Mrkt 1640 | International Marketing | 3 |  |
| Mrkt 1645 | Sales Management | 3 |  |
| Mrkt 1650 | Product Management | 3 |  |
| Mrkt 1655 | Promotion Management | 3 |  |
| Mrkt 1660 | Pricing Management | 3 |  |
| Mrkt 1665 | Distribution Management | 3 |  |
| Mrkt 1670 | Marketing Special Topics | 3 |  |
| Mrkt 1671 | Marketing Internship | 1-3 |  |
| Mrkt 1672 | Made in Ecuador | 1 |  |
| Mrkt 1674 | Marketing Independent Study | 1-6 |  |
| Mrkt 1680 | Entrepreneur's Idea Lab | 3 |  |
| Required at UPJ |  | 12 |  |

All grades transferred in must be a "C" or better

