

## PHCC AS Business Administration to RMU BS Marketing Agreement Transfer Agreement



| Penn Highlands Community College |                                                    |         | Robert Morris University |                                       |         |  |  |  |  |
|----------------------------------|----------------------------------------------------|---------|--------------------------|---------------------------------------|---------|--|--|--|--|
| Transferable Core Requirements   |                                                    |         |                          |                                       |         |  |  |  |  |
| Course                           | Title                                              | Credits | Course                   | Title                                 | Credits |  |  |  |  |
| ENG 110                          | English Composition I                              | 3       | CSEN 1010                | Reading & Writing Strategies          | 3       |  |  |  |  |
| ENG 200                          | English Composition II                             | 3       | CSEN 1020                | Argument & Research                   | 3       |  |  |  |  |
| COM 101                          | Public Speaking                                    | 3       | CSCM 1030                | Public Speaking & Persuasion          | 3       |  |  |  |  |
| ECO 100                          | Macroeconomics                                     | 3       | ECON 1020                | Principles of Macroeconomics          | 3       |  |  |  |  |
| ECO 110                          | Microeconomics                                     | 3       | ECON 1030                | Principles of Microeconomics          | 3       |  |  |  |  |
| GOV 100                          | Soc. Sci. Elective (Restrict to Political Science) | 3       | POLS 1020                | American National Government          | 3       |  |  |  |  |
| ART / MUS                        | 101 / 100: Humanities Track Elective 1             | 3       | HUMA 1010                | Humanities: Art and Music             | 3       |  |  |  |  |
| CIT 100                          | Microcomputer Applications                         | 3       | INFS 1020                | Fundamentals of Info. Tech.           | 3       |  |  |  |  |
| MAT 205                          | Applied Calculus for Business                      | 3       | MATH 2040                | Finite Mathematics & Applied Calculus | 3       |  |  |  |  |
| PSY/SOC 100                      | Soc. Sci. Elect. (Restrict to Psych. OR Sociology) | 3       | PSYC/SOCI                | General Psych. OR Principles of Soc.  | 3       |  |  |  |  |
|                                  | LAB Science Elective (4)*                          | 3       |                          | Natural Science Elective              | 3       |  |  |  |  |
| ACP 100                          | Academic & Career Planning                         | 1       | FYSP 1011                | Transition College to Career          | 1       |  |  |  |  |
|                                  | Total                                              | 2.4     |                          | Total                                 | 2.4     |  |  |  |  |

| Transferable Business Core / Major / Business Elective Requirements |                          |         |                                          |                                      |         |  |  |  |
|---------------------------------------------------------------------|--------------------------|---------|------------------------------------------|--------------------------------------|---------|--|--|--|
| Course                                                              | Title                    | Credits | Course                                   | Title                                | Credits |  |  |  |
| ACC 150                                                             | Accounting Principles I  | 3       | ACCT 2030                                | Introduction to Financial Accounting |         |  |  |  |
| ACC 230                                                             | Managerial Accounting    | 3       | ACCT 2060                                | Managerial Accounting                | 3       |  |  |  |
| BUS 210                                                             | Business Law             | 3       | BLAW 1050                                | Legal Environment of Business I      | 3       |  |  |  |
| BUS 230                                                             | Principles of Marketing  | 3       | MARK 2000                                | Management Theory and Practice       |         |  |  |  |
| BUS 125                                                             | Management Principles    | 3       | MGMT 2000 Management Theory and Practice |                                      | 3       |  |  |  |
| MAT 200                                                             | Probability & Statistics | 3       | STAT 2110                                | Statistics                           | 3       |  |  |  |
|                                                                     | Total:                   | 18      |                                          | Total:                               | 18      |  |  |  |

| Transferable Open Electives |                          |         |                                      |         |  |  |  |
|-----------------------------|--------------------------|---------|--------------------------------------|---------|--|--|--|
| Course                      | Title                    | Credits | Course Title                         | Credits |  |  |  |
| BUS 110                     | Introduction to Business | 3       | Open Elective                        | 3       |  |  |  |
| MAT 145                     | College Algebra          | 3       | Open Elective                        | 3       |  |  |  |
|                             | Science elective w/ Lab  | 4       | Open Elective                        | 4       |  |  |  |
|                             | Total:                   | 12      | Total:                               | 12      |  |  |  |
|                             |                          |         | Total Number of Transferable Credits | 64      |  |  |  |

Minimum grade of "C" must be earned for transfer credit to be applied by RMU.

Last revised: 8-10-2021

<sup>\*1</sup> extra credit applied to Open Electives.