

Transfer Guide and Degree Map

Pennsylvania Highlands Community College: Associate of Applied Science – Business Management
 Mount Aloysius College: Bachelor of Science – Business Administration

First Semester

| Pennsylvania Highlands | | | Mount Aloysius College | | |
|-------------------------------|------------------------------|----------------|-------------------------------|--|----------------|
| <i>Course</i> | <i>Title</i> | <i>Credits</i> | <i>Course</i> | <i>Title</i> | <i>Credits</i> |
| ACP100 | Academic and Career Planning | 1 | LIBA105 | Personal Strategic Planning | 1 |
| MAT110 | Business Mathematics | 3 | | General Elective | 3 |
| BUS110 | Introduction to Business | 3 | | Business Elective | 3 |
| CIT100 | Microcomputer Applications | 3 | ICT215 | Information Communication Technology Special Topic | 3 |
| ENG110 | English Composition | 3 | ENGL110 | Rhetoric I | 3 |
| ACC150 | Principles of Accounting 1 | 3 | | General Elective* | 3 |

Second Semester

| Pennsylvania Highlands | | | Mount Aloysius College | | |
|-------------------------------|------------------------------------|----------------|-------------------------------|--------------------------|----------------|
| <i>Course</i> | <i>Title</i> | <i>Credits</i> | <i>Course</i> | <i>Title</i> | <i>Credits</i> |
| ENG220 | Business Letter and Report Writing | 3 | | English Elective | 3 |
| BUS220 | Small Business Management | 3 | | Business Elective | 3 |
| BUS125 | Management Principles | 3 | MGMT117 | Principles of Management | 3 |
| ACC175 | Principles of Accounting 2 | 3 | ACCT101 | Accounting Principles I* | 3 |
| | Elective – Science with Lab | 3-4 | | Science Elective | 3-4 |

Third Semester

| Pennsylvania Highlands | | | Mount Aloysius College | | |
|-------------------------------|--|----------------|-------------------------------|--|----------------|
| <i>Course</i> | <i>Title</i> | <i>Credits</i> | <i>Course</i> | <i>Title</i> | <i>Credits</i> |
| BUS206 | Operations Management and Process Improvement | 3 | MGMT239 | Operations Management | 3 |
| BUS210 | Business Law | 3 | BUS211 | Business Law I | 3 |
| COM101 | Public Speaking | 3 | | General Elective | 3 |
| BUS240 | Labor Management Relations | 3 | | Elective | 3 |
| BUS130 | Personal Consumer Finance | 3 | FIN222 | Personal Finance | 3 |
| Elective | Elective – Social Science (HIS100, HIS110 or GOV100) | 3 | HIST201 or HIST202 or PLSC203 | American History I or HS American History II or American National Government | 3 |

Fourth Semester

| Pennsylvania Highlands | | | Mount Aloysius College | | |
|-------------------------------|---|----------------|-------------------------------|--|----------------|
| <i>Course</i> | <i>Title</i> | <i>Credits</i> | <i>Course</i> | <i>Title</i> | <i>Credits</i> |
| LIF111 | Health and Wellness | 3 | | General Elective | 3 |
| BUS165 | Human Resource Management | 3 | MGMT219 | Human Resource Management | 3 |
| BUS230 | Principles of Marketing | 3 | MKTG250 | Principles of Marketing | 3 |
| ECO100 or ECO110 | Macroeconomics or Microeconomics | 3 | ECON211 or ECON212 | Macroeconomics or Microeconomics | 3 |
| BUS298 | Business Management Internship or Elective – Social Science | 2-4 or 3 | | Business Elective or Social Science Elective | 2-4 |

Remaining Degree Requirements at Mount Aloysius College

Remaining Core Requirements

| <i>Course</i> | <i>Title</i> | <i>Cr</i> | <i>Offered</i> |
|--------------------|--|-----------|----------------------------------|
| LIBA301 | Capstone Preparation | 1 | Every Semester |
| ENGL111 | Rhetoric II (depending on course taken at PHCC) | 3 | Every Semester |
| EN300/400 | Upper Level Literature Course | 3 | Every Semester |
| MATH220 | Introduction to Statistics | 3 | Every Semester |
| ICT101 | Information Literacy | 1 | Every Semester |
| ICT301 | Professional Information Communication Technologies | 1 | Every Semester |
| RLST/PHIL | Lower Level Religious Studies/Philosophy | 3 | Every Semester |
| RLST300/400 | Upper Level Religious Studies | 3 | Every Semester |
| | Cultural Diversity/International Perspective | 3 | Every Semester |
| ECON211 or ECON212 | Macroeconomics or Microeconomics (Depending on course taken) | 3 | Fall semester Spring semester |
| | Total | 26 | |
| | | | |
| | | | |

Remaining Major and Other Course Requirements

| <i>Course</i> | <i>Title</i> | <i>Cr</i> | <i>Offered</i> |
|-------------------|--|-----------|-----------------|
| ACCT102 | Accounting Principles II | 3 | Spring semester |
| BUS212 | Business Law II | 3 | Spring semester |
| FIN220 | Corporate Finance | 3 | Fall semester |
| BUS345 | Business Internship | 3 | Every semester |
| BUS490 | Business Integrative Seminar | 3 | Fall semester |
| BUS/HCA/MGMT/MKTG | Credits for Specialization | 12 | See below |
| MATH305 or BUS311 | Statistical Research or Sports Analytics | 3 | Every semester |
| | Total | 30 | |
| | | | |

Total Number of Free Electives: 0 – Total impacted by elective courses taken at PHCC. Prescriptive advising could result in more direct course transfers into the core or major.

ACC150 and ACC175 cover what is traditionally covered in the first semester of a traditional two-semester Principles sequence. As a result, both courses transfer as ACCT101 together.

Total Credits at MAC: 56

Mount Aloysius College Graduation Requirements:

- Cumulative Grade Point Average of 2.0 or higher
- Completion of all major course work with a grade of C or better
- Completion of declared minor, specialization, concentration, or certificate course work with a grade of C or better
- Completion of 30 credits of 300/400 level course work at MAC with 18 credits being in the major
- Completion of last 30 credits in residence at MAC
- Completion of a total 120 credits for the degree.

Specialization Options

Marketing Communication Media Specialization

| <i>Course</i> | <i>Title</i> | <i>Credits</i> | <i>Offered</i> |
|---------------|---------------------------------------|----------------|-----------------|
| MKTG362 | Introduction to Communication Media | 3 | Fall semester |
| MKTG364 | Graphic Design | 3 | Spring semester |
| MKTG392 | Introduction to Digital Media Editing | 3 | Spring semester |
| MKTG394 | Introduction to Video Production | 3 | Fall semester |
| | Total | 12 | |

Health Care Administration Specialization

| <i>Course</i> | <i>Title</i> | <i>Credits</i> | <i>Offered</i> |
|---------------|---|----------------|-----------------|
| HCA100 | Introduction to Health Care Administration | 3 | Fall semester |
| HCA322 | Financial Management of Health Organizations | 3 | Spring semester |
| HCA317 | Organizational Management in Health Care Delivery | 3 | Spring Semester |
| HCA350 | Long-term Care Administration | 3 | Fall semester |
| | Total | 12 | |

Human Resources Specialization

| <i>Course</i> | <i>Title</i> | <i>Credits</i> | <i>Offered</i> |
|---------------|-----------------------------|----------------|-----------------|
| MGMT321 | HR Planning and Development | 3 | Fall semester |
| MGMT322 | Labor Relations | 3 | Spring semester |
| MGMT323 | Compensation | 3 | Fall semester |
| MGMT424 | Employee Benefits | 3 | Spring semester |
| | Total | 12 | |

Marketing and Entrepreneurship Specialization

| <i>Course</i> | <i>Title</i> | <i>Credits</i> | <i>Offered</i> |
|---------------|--------------------|----------------|-----------------|
| MKTG360 | Entrepreneurship | 3 | Fall semester |
| MKTG370 | Consumer Behavior | 3 | Spring semester |
| MKTG472 | Marketing Research | 3 | Spring semester |
| MKTG474 | Public Relations | 3 | Fall semester |
| | Total | 12 | |

Sports Management Specialization

| <i>Course</i> | <i>Title</i> | <i>Credits</i> | <i>Offered</i> |
|---------------|----------------------------------|----------------|-----------------|
| MGMT350 | Sports Event Management | 3 | Fall semester |
| MGMT352 | Sports Sales and Fund Raising | 3 | Spring semester |
| MGMT450 | Coaching and Sport Management | 3 | Fall semester |
| MGMT452 | Sports Management and Recreation | 3 | Spring semester |
| | Total | 12 | |

General Specialization

| <i>Course</i> | <i>Title</i> | <i>Credits</i> | <i>Offered</i> |
|---|--|----------------|----------------------------------|
| ACCT/BUS/ HCA/MGM T/MKTG300 /400 | Advisor Approved – Accounting, Business, or Health Care Administration Upper Level Electives | 9 | Dependent on selected courses |
| ACCT/BUS/ HCA/MGM T/MKTG | Advisor Approved – Accounting, Business, or Health Care Administration Electives – Any Level | 3 | Dependent on selected course |
| | Total | 12 | |