

**Pitt-Johnstown Program to Program Plan**  
**Business Administration to Management (General)**  
**A.S. Degree 64 Credits**

**Semester I**

| Course ID     | Course Name                  | Credits | Pitt Johnstown Program Equivalent | Credits |
|---------------|------------------------------|---------|-----------------------------------|---------|
| ACC 150       | Accounting Principles I      | 3       | ACCT 0115                         | 3       |
| ACP 100       | Academic and Career Planning | 1       | INDIST 0004                       | 1       |
| BUS 110       | Introduction to Business     | 3       | BUS 0000 NE                       | 3       |
| CIT 100       | Microcomputer Applications   | 3       | BUS 0350                          | 3       |
| ENG 110       | English Composition I        | 3       | ENGCOMP 0005                      | 3       |
| MAT 145       | College Algebra              | 3       | MATH 0002                         | 3       |
| Total Credits |                              | 16      |                                   |         |

**Semester II**

|               |                               |    |                                    |   |
|---------------|-------------------------------|----|------------------------------------|---|
| BUS 125       | Management Principles         | 3  | MGMT 0500                          | 3 |
| ECO 100       | Macroeconomics                | 3  | ECON 0115                          | 3 |
| MAT 205       | Applied Calculus for Business | 4  | MATH 0121                          | 4 |
| ENG 205       | Research Writing              | 3  | ENGCOMP 0006                       | 3 |
| Elective (SS) | SOC 100 Intro to Sociology    | 3  | SOC 0100 Introduction to Sociology | 3 |
| Total Credits |                               | 16 |                                    |   |

**Semester III**

|                    |  |    |                                     |   |
|--------------------|--|----|-------------------------------------|---|
| BUS 210            | Business Law   | 3  | ACCT 1570                           | 3 |
| ECO 110            | Microeconomics   | 3  | ECON 0105                           | 3 |
| MAT 200            | Probability and Statistics   | 3  | STAT 1040                           | 3 |
| Elective (SCI/Lab) | BIO 104/114 Principles of Biology 1 with lab   | 4  | BIOL 0110/0111                      | 4 |
| Elective (SS)      | ANT 100 Intro to Anthropology;<br>CIV 100 Western Civilization I;<br>CIV 110 Western Civilization II | 3  | ANTH 0800<br>HIST 0120<br>HIST 0130 | 3 |
| Total Credits      |  | 16 |                                     |   |

**Semester IV**

|                    |  |    |                                 |   |
|--------------------|--|----|---------------------------------|---|
| ACC 230            | Managerial Accounting                                    | 3  | ACCT 1100                       | 3 |
| BUS 230            | Principles of Marketing                                  | 3  | MRKT 0600                       | 3 |
| COM 101            | Public Speaking  | 3  | COMMRC 0052                     | 3 |
| Elective (HUM)     | MUS 100 Intro to Music                                   | 3  | MUSIC 0212                      | 3 |
| Elective (SCI/Lab) | Consult with advisor for appropriate transferable course | 4  | Dependent upon course selection | 3 |
| Total Credits      |  | 16 |                                 |   |

\*\*Per Articulation Agreement between Penn Highlands Community College and the University of Pittsburgh at Johnstown, students completing the Associate of Arts degree as outlined above will seamlessly transfer into the designated degree program above. Application and Admissions requirements for Pitt-Johnstown apply.

**Additional Electives**

Pitt Johnstown Bachelor's degrees require several credits of FREE electives. This means you are able to select not only direct course equivalencies from the list below, but also courses marked as NE (Non-equivalent) with a credit value. NE courses will be applied to the Pitt Johnstown FREE elective requirement.

For a complete list of Pennsylvania Highlands course equivalencies for Pitt-Johnstown, please visit <https://www.johnstown.pitt.edu/academics/office-registrar/transfer-credits-guidelines/two-year-transfer-credit-equivalencies>